

Vendor - Please complete and return

BID SUMMARY

TITLE: 26% Liquid Calcium Chloride

DUE DATE: July 13, 2011, 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Vendor submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Vendor certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Vendor understands and agrees, if selected as the successful vendor, to accept a purchase/service order and to provide proof of the required insurance.

The Vendor shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Vendor certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Vendor understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt - Government.

Vendor agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

26% LIQUID CALCIUM CHLORIDE ACCORDING TO SPECIFICATIONS:

Cost: \$.16 per gallon based on minimum delivery of 8 - 9000 gallons

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| All Prices Firm for Duration of Service Order: | <input checked="" type="checkbox"/> YES | <input type="checkbox"/> NO |
| MSDS Sheet Attached: | <input checked="" type="checkbox"/> YES | <input type="checkbox"/> NO |
| Reference/Customer List attached: | <input type="checkbox"/> YES | <input checked="" type="checkbox"/> NO |

Submitted by: Les Belco
 Signature Les Belco
 Name and Title (Print) Les Belco Supervisor
 Phone 231-620-1535 Fax 231-885-2396

Beckman Productions
 Company Name
23862 13 mile rd.
 Company Address
 City, Mosick State, MI Zip 49668