

CITY OF TRAVERSE CITY BID TABULATION

PROJECT: 2012 SUV 4 wheel Drive ^(Explorer)

DUE DATE: 11-2-11 TIME: 2 PM

LOCATION: 2d fl conf room

Julie Dalton/Scott Meteer

VENDOR	TOTAL								
Signature Ford	\$25,102. ⁰⁰								
2012 Ford Explorer									
Fennelius Auto	\$25,478. ⁰⁰								
2012 Ford Explorer									

SPECIFICATION: Sport Utility Vehicle, current model year 2012, Four Wheel Drive
Ford Explorer, or equiv.

**BIDDER PROPOSES
TO FURNISH**

MAKE & MODEL OF VEHICLE BID: FORD EXPLORER
GVW OF VEHICLE BID: 4732 BASE CURB WEIGHT
(COULD NOT FIND GVWR RATING)

TRACTION CONTROL COMPLY

TERRAIN MANAGEMENT SYSTEM: With (4) Position Selector COMPLY

POWER STEERING: Electronic power-assisted steering (no p.s. belt)
With Drift Control COMPLY

TIRES: All Season Radials COMPLY
WHEELS: Manufacturers standard/With Hub Caps COMPLY

ENGINE: Min. 3.5L Twin independent variable cam timing, GAS.V6 COMPLY

ENGINE OIL COOLER: For trailer towing package COMPLY

TRANSMISSION: Automatic, Six Speed COMPLY

BATTERY: Maintenance Free, 12V, Min. 58 AH COMPLY

BATTERY SAVER FEATURE: Prevents dead batteries COMPLY

ALTERNATOR: Min. 175 Amp COMPLY

COOLING SYSTEM: Heavy Duty - Highest Cooling package available COMPLY
COOLANT RECOVERY SYSTEM COMPLY
ANTI-FREEZE PROTECTION: To -34 degrees F. COMPLY

MIRRORS, Exterior: Power, Manual folding, below eyeline,
To include integrated blind spot mirrors COMPLY

TOW PACKAGE: to include wiring, 7/4 pin combination connector,
"Reese" type receiver/tow hitch, Class III/IV COMPLY

BRAKES: Power, 4-wheel Anti-Lock Braking System COMPLY

WIPERS: Front-Speed Sensitive intermittent.
Electric windshield washers COMPLY

RADIO: AM-FM Stereo with Single-CD, minimum 4 speakers COMPLY

**BIDDER PROPOSES
TO FURNISH**

BUMPERS: Manufacturer's Standard	<u>COMPLY</u>
RECOVERY HOOKS: Frame mounted, Front	<u>COMPLY</u>
LIGHTING: STANDARD, with LED Tail Lights	<u>COMPLY</u>
POWER POINT: Auxiliary - 12 volt	<u>COMPLY</u>
KEYLESS ENTRY REMOTE (INTEGRATED KEY FOB)	<u>COMPLY</u>
KEYS: (2) Extra Keys	<u>COMPLY</u>
EXTERIOR PAINT: White Suede	<u>COMPLY</u>
INTERIOR COLOR: Med. Lt. Stone	<u>COMPLY</u>
POWER DOOR LOCKS	<u>COMPLY</u>
CRUISE CONTROL	<u>COMPLY</u>
TILT STEERING WHEEL	<u>COMPLY</u>
POWER WINDOWS: With at least drivers as 1 touch down	<u>COMPLY</u>
POWER POINTS: Minimum of (2), 12 Volt	<u>COMPLY</u>
FRONT LICENSE PLATE BRACKET	<u>COMPLY</u>
SEATS: Cloth, with at least driver's power	<u>COMPLY</u>
Front passenger side assist/grab handle	<u>COMPLY</u>
Splash Guards	<u>COMPLY</u>
AIR CONDITIONING - Manual	<u>COMPLY</u>
SAFETY: Roll Stability Control	<u>COMPLY</u>
Trailer Sway Control	<u>COMPLY</u>
REVERSE SENSING SYSTEM	<u>COMPLY</u>
SECURITY: Passive Anti-Theft System	<u>COMPLY</u>
AIR BAGS: Manufacturer's standard, Driver and Passenger requested.	<u>COMPLY</u>
SUNVISORS: Driver and Passenger	<u>COMPLY</u>

**BIDDER PROPOSES
TO FURNISH**

FLOOR MATS: All weather rubber mats

COMPLY

ENGINE BLOCK HEATER: 110 Volt

COMPLY

FUEL TANK - Single - Manufacturer's standard

COMPLY

SERVICE AND PARTS MANUALS: Paper or CD's

COMPLY

ALL ITEMS/OPTIONS FACTORY INSTALLED (EXCEPT KEYS)

COMPLY

Bidder - Please complete and return

BID PAGE

Sport Utility Vehicle, current model year 2012, Four Wheel Drive

Price quoted shall include title fee, any documentation fee, and all transportation (delivery) charges fully prepaid to the City Garage, 625 Woodmere Ave. Traverse City, MI 49686

YEAR, MAKE AND MODEL OF VEHICLE BID: 2012 FORD EXPLORER

COST OF VEHICLE: ORDER CUTOFF 11-18-11
DUE TO RELEASE OF \$ 25,102.00
2013 POLICE EXPLORER

Note: Successful bidder is requested to submit, to the City of Traverse City, a copy of their order confirmation to the manufacturer. If there are any errors in order they may be addressed at that time.

EXPECTED DELIVERY DATE:

12-14 WEEKS
Length of time after receipt of purchase order)

COMPANY: SIGNATURE FORD-LINCOLN

ADDRESS: 1960 E. MAIN ST. OWOSSO, MI 48867

PHONE: 888-923-5338 EXT. 229

BID SUBMITTED BY: WILLIAM J. CAMPBELL JR

TITLE: FLEET & GOVERNMENT SALES MANAGER

SIGNATURE:  DATE: 10-21-2011

Bidder - Please complete and return

BID SUMMARY

TITLE: Sport Utility Vehicle, current model year 2012, Four Wheel Drive

DUE DATE: Wednesday, November 2, 2011 at 2 PM

Having carefully examined the specifications and any other applicable information, the bidder proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Bidder submits this bid and agrees that the bid may not be withdrawn for a period of thirty (30) days from the actual date of the opening of the bid.

Bidder understands and agrees, if selected as the successful bidder, to accept a Purchase Order/Service Order from the City and to provide proof of any required insurance.

Bidder submits this bid and agrees to meet or exceed all the City of Traverse City's requirements and specifications unless otherwise indicated in writing and attached hereto.

Bid forms are to be completed, including bid sheet, and submitted. Items not meeting specifications must be noted in the "comply" column and bidder shall fully describe every variance, exception, and/or deviation. Additional sheets may be used and submitted with bid.

Bidder is also required to submit, with the bid, the latest printed manufacturer's specifications and advertising literature on the equipment (including components) to be provided. Completed unit MUST be equipped in compliance with all applicable ANSI, OSHA, State and Federal Motor Vehicle Safety standards and regulations in effect at time of manufacture.

Bidder understands that the City reserves the right to accept any or all bids in whole or in part and to waive irregularities in any bid in the best interest of the City of Traverse City. The bids will be evaluated and awarded on the basis of the best value to the city. Criteria used will include, but not be limited to, vendor/contractor's ability, qualifications, experience, type and amount of equipment, purchase price, maintenance cost(s), insurance, resale, license and permits and overall capability meeting the needs of the City of Traverse City. The City is sales tax exempt – Government.

The Bidder certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

Pre-delivery inspection: Successful bidder shall make a complete inspection of vehicle (and/or equipment) to insure it meets specifications and perform any pre-delivery service(s) required before the vehicle is delivered. Acceptance shall be subject to complete inspection and approval of the City.

Terms: Net Cash. Payment will be made as soon as possible after delivery/acceptance of vehicle/equipment. Price quoted shall include any title fee and all delivery costs to the City Garage, 625 Woodmere Ave., Traverse City, MI 49686.

Bidder certifies that as of the date of this bid, Bidder's company or Bidder is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

**Please direct ALL questions to: Scott Meter, Superintendent,
Division of Motor Equipment, City of Traverse City, at 231-
922-4902, ext. 111.**

Submitted by:



Signature

SIGNATURE FORD-LINCOLN
Company Name

WILLIAM J. CAMPBELL JR. FLEET MGR
Name and Title (Print)

1960 E. MAIN ST
Company Address

(888) 923-5338 ext 1229 / 517-625-5832
Phone Fax

OWOSSO, MI 48867
City, State, Zip

CORPORATION
Sole proprietorship/partnership/corporation

MICHIGAN
If corporation, state of corporation

Macomb County (Bid #12-07)

2012 Explorer FWD and 4x4 Fleet, 4-Door

Major Standard Equipment

MECHANICAL

- Alternator – 175 Amp
- Axle Ratio – 3.16 (FWD), Non Limited-Slip
- Battery – maintenance-free (58 AH)
- Electronic Power Assist Steering
- Engine – 3.5L Ti-VCT V6
- Fuel Tank – 18.6 gallons
- Hill Start Assist
- Suspension – independent front & rear
- Transmission – 6 Speed SelectShift Automatic™

EXTERIOR

- Antenna, Roof mounted
- Bumpers – Painted Body-Color, front & rear (Body-Color Top, Black Bottom)
- Cladding – Lower bodyside cladding (Black)
- Door Handles – Black (MIC)
- Exhaust Tips – Dual Chrome
- Glass – 2nd and 3rd Row Privacy Glass
- Grille – Foundry Grey Painted
- Headlamps – Bi-Functional Projector Beam Halogen
- Liftgate Appliqué – Chrome with embossed Explorer
- Mirrors – Black (MIC), Power Electric Remote, Manual Folding with Integrated Blind Spot Mirrors (integrated blind spot mirrors not included when equipped with BLIS®)
- Roof Side Rails – Black with Black End Caps
- Spare – Mini Spare
- Spoiler – Body-Color
- Tail lamps – LED
- Tires – P245/65R17 A/S BSW
- Wheel Lip Molding – Black (MIC)
- Wheels – 17" Steel Wheels

INTERIOR / COMFORT

- Air Filtration System
- Appliqués – Dark Galvano
- Cargo Hooks
- Center-stack – Dark Slate Metallic
- Climate Control
 - Auxiliary A/C
 - Manual Single Zone
- Console
 - Floor – Armrest / Storage
 - Overhead Console with Lights and Sunglass Holder
- Floor mats, color-keyed, carpeted, front & rear
- Glove box
- Grab Handles – (1) at passenger seat, (2) in 2nd Row
- Load Floor Tie-Down Hooks (TBD)
- Media Hub – Includes Auxiliary Input Jack with courtesy light (Auxiliary input Jack not included when equipped with SYNC®)
- Mirror – manual Rearview day/night
- Power Door Locks

- Power points – (4 total) 12-volt, 1st Row (2), 2nd Row & rear cargo area
- Rear Dome/Map Light, 2nd and 3rd Row
- Scuff Plates – Front & Rear Embossed with Explorer
- Seats
 - 1st Row Cloth, Bucket Seats, 6-way power driver with manual lumbar and recline, 2-way (fore/aft) Manual Passenger Seat w/Manual Recline
 - 2nd Row – 60/40 Split-Fold-Flat Bench
 - 3rd Row – 50/50 Split-Folding Seat
- Steering Column – Manual Tilt/Telescoping
- Steering Wheel – Speed Controls, 5-Way Controls and Secondary Audio Controls
- Sun visors, color-keyed, single blade covered vanity mirrors
- Windows, Power with 1-touch down drivers

SAFETY/SECURITY

- AdvanceTrac® w/RSC® (Roll Stability Control™)
- Airbags, 2nd generation driver & front-passenger, side seat
- Battery saver feature
- Belt-Minder® (Front Driver / Passenger)
- Front-Passenger Sensing System
- Illuminated entry
- Keyless-Entry Remote (2)
- LATCH (Lower Anchors and Tethers for Children) system on rear outboard seat locations
- Safety Canopy®
- Seat Belts, Pretensioner/Energy Management System w/adjustable height in 1st Row
- Security – SecurILock® Passive Anti-Theft System
- SOS Post-Crash Alert System™
- Tire Pressure Monitoring System (TPMS)
- Traction Control

FUNCTIONAL

- Audio – Single-CD, MP3-Capable, 6 Speakers
 - Cruise Control
 - Easy Fuel® Capless Fuel-Filler
 - Integrated Key fob
 - Liftgate – 1 piece
 - MyFord™
 - 4.2" color LCD display in instrument cluster (Analog displays for fuel, speedometer and tachometer)
 - 4.2" color LCD display in IP center-stack (display for outside temp)
 - MyKey® owner controls feature
 - Trailer Sway Control
 - Wipers – Front Speed-Sensitive Intermittent; Rear 2-speed with Defroster
- 4WD MODELS INCLUDE**
- Hill Descent Control™
 - Recovery Hooks, Front Only
 - Terrain Management System™

<input type="checkbox"/>	Explorer FWD Base Price K7B/100A	\$22,115.00
<input checked="" type="checkbox"/>	Explorer 4x4 Base Price K8B/100A	\$23,895.00

Explorer Base Options

	<u>Option Code</u>	<u>Price</u>
<input type="checkbox"/> SIRIUS® Satellite Radio	85B	175.00
<input type="checkbox"/> SYNC® Voice-Activated Communications & Entertainment System	53M/85B	437.00
<input checked="" type="checkbox"/> Floor Mats-All weather rubber mats	16N	73.00
<input checked="" type="checkbox"/> License Plate Bracket Front	153	N/C
<input type="checkbox"/> Daytime Running Lights	942	45.00
<input type="checkbox"/> Engine Block Heater	41H	35.00
<input checked="" type="checkbox"/> Reverse Sensing System	76R	240.00
<input type="checkbox"/> Cargo Shade	60T	125.00
<input type="checkbox"/> Roof Rack Cross Bars	50N	115.00
<input checked="" type="checkbox"/> Splash Guards	50M	184.00
<input checked="" type="checkbox"/> Extra keys <u>2</u> @ 32.50 ea = <u>65.00</u>	SIG	<u>65.00</u>
<input checked="" type="checkbox"/> <u>Trailer Tow Package Class III/IV</u>	52T	495.00

(SelectShift Automatic™ Transmission, Engine Oil Cooler, and 4.7 – PIN Wiring Harness)

WORKSHOP MANUALS CD Rom **\$150.00** Total Price \$ 25,102.00(ea)

2012 Explorer Base Colors

Exterior Colors

Dark Blue Pearl Metallic	[DX]
Black	[UA]
Ingot Silver Metallic	[UX]
White Suede	[WS]
Extra Cost Paint (\$345.00)	
Red Candy Metallic Tinted Clearcoat	[RZ]

Interior Colors

Med Lt. Stone (7L)

<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input checked="" type="checkbox"/>

SPECIFICATION: Sport Utility Vehicle, current model year 2012, Four Wheel Drive
Ford Explorer, or equiv.

**BIDDER PROPOSES
TO FURNISH**

MAKE & MODEL OF VEHICLE BID: Ford Explorer
GVW OF VEHICLE BID: 6250 #

- TRACTION CONTROL yes
- TERRAIN MANAGEMENT SYSTEM: With (4) Position Selector yes
- POWER STEERING: Electronic power-assisted steering (no p.s. belt)
With Drift Control yes
- TIRES: All Season Radials yes
- WHEELS: Manufacturers standard/With Hub Caps ✓
- ENGINE: Min. 3.5L Twin independent variable cam timing, GAS.V6 3.5
- ENGINE OIL COOLER: For trailer towing package yes
- TRANSMISSION: Automatic, Six Speed yes
- BATTERY: Maintenance Free, 12V, Min. 58 AH yes
- BATTERY SAVER FEATURE: Prevents dead batteries yes
- ALTERNATOR: Min. 175 Amp yes
- COOLING SYSTEM: Heavy Duty - Highest Cooling package available yes
- COOLANT RECOVERY SYSTEM ✓
- ANTI-FREEZE PROTECTION: To -34 degrees F. ✓
- MIRRORS, Exterior: Power, Manual folding, below eyeline,
To include integrated blind spot mirrors yes
- TOW PACKAGE: to include wiring, 7/4 pin combination connector,
"Reese" type receiver/tow hitch, Class III/IV yes
- BRAKES: Power, 4-wheel Anti-Lock Braking System yes
- WIPERS: Front-Speed Sensitive intermittent.
Electric windshield washers yes
- RADIO: AM-FM Stereo with Single-CD, minimum 4 speakers yes

**BIDDER PROPOSES
TO FURNISH**

BUMPERS: Manufacturer's Standard	<u>yes</u>
RECOVERY HOOKS: Frame mounted, Front	<u>✓</u>
LIGHTING: STANDARD, with LED Tail Lights	<u>yes</u>
POWER POINT: Auxiliary – 12 volt	<u>yes</u>
KEYLESS ENTRY REMOTE	<u>yes</u>
KEYS: (2) Extra Keys	<u>yes</u>
EXTERIOR PAINT: White Suede	<u>yes</u>
INTERIOR COLOR: Med. Lt. Stone	<u>yes</u>
POWER DOOR LOCKS	<u>yes</u>
CRUISE CONTROL	<u>✓</u>
TILT STEERING WHEEL	<u>yes</u>
POWER WINDOWS: With at least drivers as 1 touch down	<u>✓</u>
POWER POINTS: Minimum of (2), 12 Volt	<u>yes</u>
FRONT LICENSE PLATE BRACKET	<u>✓</u>
SEATS: Cloth, with at least driver's power	<u>✓</u>
Front passenger side assist/grab handle	<u>✓</u>
Splash Guards	<u>✓</u>
AIR CONDITIONING – Manual	<u>✓</u>
SAFETY: Roll Stability Control	<u>yes</u>
Trailer Sway Control	<u>yes</u>
REVERSE SENSING SYSTEM	<u>yes</u>
SECURITY: Passive Anti-Theft System	<u>✓</u>
AIR BAGS: Manufacturer's standard, Driver and Passenger requested.	<u>✓</u>
SUNVISORS: Driver and Passenger	<u>✓</u>

**BIDDER PROPOSES
TO FURNISH**

FLOOR MATS: All weather rubber mats

yes

ENGINE BLOCK HEATER: 110 Volt

yes

FUEL TANK - Single - Manufacturer's standard

yes

SERVICE AND PARTS MANUALS: Paper or CD's

Service ONLY

ALL ITEMS/OPTIONS FACTORY INSTALLED (EXCEPT KEYS)

*

Service MANUAL From Helm Inc. -
PARTS n/a.

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BID PAGE

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YEAR, MAKE AND MODEL OF VEHICLE BID: 2012 Ford

COST OF VEHICLE: \$ 25,478⁰⁰

Note: Successful bidder is requested to submit, to the City of Traverse City, a copy of their order confirmation to the manufacturer. If there are any errors in order they may be addressed at that time.

EXPECTED DELIVERY DATE:

90 DAYS
Length of time after receipt of purchase order)

COMPANY: FERNELIUS AUTO GROUP

ADDRESS: US 27 Box Cheboygan, MI. 49721

PHONE: 231-627-5673

BID SUBMITTED BY: Lee Graham

TITLE: Fleet Dir

SIGNATURE: Lee Graham DATE: 10/28/11

Bidder - Please complete and return

BID SUMMARY

TITLE: Sport Utility Vehicle, current model year 2012, Four Wheel Drive

DUE DATE: Wednesday, November 2, 2011 at 2 PM

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Please direct ALL questions to: Scott Meter, Superintendent, Division of Motor Equipment, City of Traverse City, at 231-922-4902, ext. 111.

Submitted by:

Lee Graham
Signature

Ferdinand Auto Group
Company Name

Lee Graham - FLT Div
Name and Title (Print)

4527 Boy 98,
Company Address

231-627 5673
Phone Fax

Cheboygan MI 49721
City, State, Zip

Sole proprietorship/partnership/corporation

Michigan
If corporation, state of corporation

