



impact or reflect upon the City of Traverse City, including but not limited to, any of the following offenses or violations of:

- i. The Natural Resources and Environmental Protection Act.
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  - v. Repeated or flagrant violations of laws related to the payment of wages and fringe benefits.
- (f) the loss of a license or the right to do business or practice a profession, the loss or suspension of which indicates dishonesty, a lack of integrity, or a failure or refusal to perform in accordance with the ethical standards of the business or profession in question.

Bidder understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt – Government.

Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: Hydrofluorosilicic Acid or Fluorosilicic Acid

Cost: \$ 0.199 (Per Liquid Pound including delivery)

Delivery Lead Time: 7-10 days from receipt of the order

Other Terms: Above price is based on a 23% assay adjusted basis and 3,700 gallon minimum releases.

Our payment terms are Net 30 days.

**Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.**

Submitted by:

Signature

Don Jernstrom, Business Manager Industrial Phosphates

Name and Title (Print)

800.578.7891

Phone

813.571.6915

Fax

Mosaic Global Sales, LLC

Company Name

13830 Circa Crossing Drive

Company Address

Lithia

City,

FL

State,

33547

Zip

Corporation

Sole proprietorship/partnership/corporation

Delaware

If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. City of Tampa

Contact Person: Celeste Gibbons-Peoples

Telephone: 813.274.8834

2. City of Baltimore

Contact Person: Mukesh Vasavada

Telephone: 410.396.5711

3. Des Moines Water Works

Contact Person: Julia Johnston

Telephone: 515.283.8724

Solvay

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Item Name: Hydrofluorosilicic Acid 23%

Cost: \$ 0.27 / lb (Per Liquid Pound including delivery)

Delivery Lead Time: 5 Days ARO

Other Terms: Price is based on a 23% product concentration and invoice amount will be made with prices adjusted to actual assay. Payment terms are Net 30 days. Product to ship in 37,000 lb min delivery. Solvay is able to meet all requirements and will submit COI if awarded the bid.

**Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.**

Submitted by:

  
Signature

Mark E. Looney  
Name and Title (Print)

713-525-6872                      713-525-7880  
Phone                                      Fax

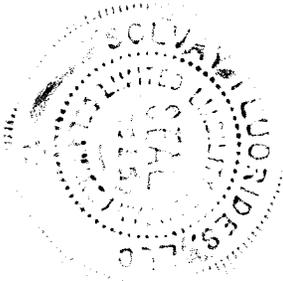
Solvay Fluorides, LLC  
Company Name

3737 Buffalo Speedway, Suite 900  
Company Address

Houston                      Texas                      77098  
City,                                      State,                      Zip

Corporation  
Sole proprietorship/partnership/corporation

Delaware  
If corporation, state of corporation



REFERENCES: (include name of organization, contact person, and daytime phone number).

1. See Attached Reference Sheet

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

2. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

3. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

Univar

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Item Name: Hydrofluorosilicic Acid 23%

Cost: \$ \$0.20/lb (Per Liquid Pound including delivery)

Delivery Lead Time: 3 days

Other Terms: Delivered Pricing / No Freight / No Fuel

**Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.**

Submitted by: Shelley Stevens  
Signature

Shelley Stevens Municipal Specialist  
Name and Title (Print)

513-714-5205      513-874-0970  
Phone                                      Fax

Univax USA clc  
Company Name

4600 Duls Drive  
Company Address

Cincinnati Ohio 45246  
City,                                      State,                                      Zip

Corporation  
Sole proprietorship/partnership/corporation

Washington  
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

2. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

3. \_\_\_\_\_

Contact Person: \_\_\_\_\_ Telephone: \_\_\_\_\_

*See attached*

Penco

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Item Name: Fluorosilicic Acid

Cost: \$ 0.204/lb (Per Liquid Pound including delivery)

Delivery Lead Time: 7-10 days

Other Terms: 1.5% 10, Net 30

**Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.**

Submitted by: Sarah Duffy  
Signature

Sarah Duffy, Bid Sec.  
Name and Title (Print)

979 885 0005 979 885 3208  
Phone Fax

Pencco, Inc.  
Company Name

P.O. Box 600  
Company Address

San Felipe, TX 77473  
City, State, Zip

Corporation  
Sole proprietorship/partnership/corporation

Texas  
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. City of Highland Park, IL

Contact Person: Don Jensen Telephone: 847-433-4355

2. City of Waukegan, IL

Contact Person: Brian Andersen Telephone: 847-599-2687

3. Green Bay Water Utility

Contact Person: Mandie Smith Telephone: 920-621-2170