CITY OF TRAVERSE CITY
BID TABULATION

Project: Industrial Lift Truck Location: 2d fl. conf room

Date and Time Due: T, Feb. 25, 2014 @ 10 AM Staff: Scott Meteer
Staff: Julie Dalton

VENDOR	BID AND/OR EXTRAS	TOTAL
Anderson Material Handling	Komatsu FG45TU-10	$ 54,558.00
	Old Unit	TBD upon inspection
Alta Equip Company	Yale GP100VX	$ 45,943.20
	Old Unit	$ 3,000.00

SPECIFICATION - INDUSTRIAL LIFT TRUCK - 10,000# CAPACITY YALE GP100VX, OR EQUIVALENT.

IT IS THE INTENT OF THIS SPECIFICATION TO DESCRIBE A 10,000# CAPACITY @ 24" LOAD CENTER INDUSTRIAL LIFT TRUCK.

		BIDDER PROPOSES TO FURNISH
BIDDER TO STATE MAKE AND MODEL BID:		Komatsu FG45TU-10
ENGINE: INDUSTRIAL, LIQUID COOLED, GASOLINE ENGINE, MINIMUM 4.3L, 98 HORSE POWER. INCLUDING SHUT DOWN SYSTEM		92.5 HP @ 2250 RPM
TRANSMISSION: TWO SPEED POWER-SHIFT, 2F./1R.		Yes
HYDROSTATIC POWER STEERING		Yes
DUAL DRIVE - PNEUMATIC (AIR-FILLED) TIRES. SNOW TIRES - LARGEST SIZE AVAILABLE, WIDTH TO BE APPROX. 5 TO 6 FT.		Yes
BRAKES: Premium wet disc brakes		Yes
LED Brake and Back Up Lights		Non LED
Halogen Head And Work Lights		Non Halogen
AMBER STROBE LIGHT		Yes
SIDE SHIFTER-Shifts min. 3 inches in each direction		Yes
HYDRAULIC FORK ADJUSTER		Yes
ROPS OVERHEAD GUARD W/O DOORS, NOT TO EXCEED 9' IN HEIGHT	88.6"	Yes
Lexan cover with rain gutters over ROPS to protect operator		Yes
FORKS - MINIMUM 2.5" x 6" x 4'	48"	Yes
BACKREST: Approx. 48" high		Yes

At 12", mast is 93"

	BIDDER PROPOSES TO FURNISH
MAST: TWO OR THREE SECTION **BUT MUST**, WHEN FORKS ARE 12" OFF THE GROUND, NOT EXCEED 9' TOTAL HEIGHT. TOTAL HEIGHT OF LIFT TRUCK (INCLUDING ROPS GUARD) NOT TO EXCEED 9'10"	Yes
MINIMUM LIFT, TOP OF FORKS - 110"	119"
ELECTRIC BACKUP ALARM	Yes
INDUSTRIAL SEAT, ADJUSTABLE, WITH SEATBELT	Yes
INSTRUMENTS to include: Hour meter, fuel gauge, engine oil warning light, water temp gauge, volt meter, horn	Yes
Has comprehensive on-board diagnostics to enable quick and easy Troubleshooting	Yes
The electrical system to have sealed connectors	Yes
PARTS AND SERVICE MANUAL FOR THIS VEHICLE: Either paper or CD acceptable.	Yes CD
ALL EQUIPMENT MUST BE EQUIPPED IN COMPLIANCE WITH ALL APPLICABLE MIOSHA AND FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND REGULATIONS IN EFFECT AT TIME OF DELIVERY. TRUCK TO COMPLY WITH ALL APPLICABLE MANDATORY REQUIREMENTS OF ANSI B56.1-1975 PART II SAFETY STANDARD.	Yes
BIDDERS MUST SUBMIT WITH THEIR BID COMPLETE SPECIFICATIONS AND A COPY OF MANUFACTURER'S LITERATURE ON THE UNIT THEY PROPOSE TO FURNISH. ATTACH TO BID SHEET.	Yes
BIDS MUST MEET OR EXCEED SPECIFICATIONS. ALL EXCEPTIONS TO ABOVE SPECIFICATIONS ARE TO BE LISTED IN THE COMPLY COLUMN AND/OR ON ANOTHER SHEET OF PAPER.	Yes
IF REQUESTED, YOU MAY BE REQUIRED AT NO CHARGE TO THE CITY, TO PROVIDE A DEMO UNIT AT OUR LOCATION.	Subject to Availability

Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Price Quoted shall include all delivery costs to the City Garage, 625 Woodmere Ave, Traverse City, MI 49686.

POSSIBLE TRADE IN. The City may wish to trade in its 1998 Yale GP100MG., 4.3L GM Gas, Approx. 1900 hours. If the City accepts the trade in offer, the City will remit full price for the new unit, and will require a check for the trade-in amount when the old unit is picked up.

AMOUNT OFFERED FOR OLD UNIT $ TBD Upon Inspection

ATTACH SPECIFICATION SHEET OF VEHICLE BEING BID TO THIS BID SHEET.

YEAR, MAKE, MODEL OF 10,000# UNIT BID:

TOTAL COST $ 54,558.00

WARRANTY: 24 Months / 3000 Hrs. Standard Warranty
60 Months / 6000 Hrs. Power Train Protection
60 Months / 10,000 Hrs. Wet Disc Brake System

EXPECTED DELIVERY DATE: 8-10 weeks, subject to change at time of order.
(Length of time after receipt of purchase order)

Submitted by:

Signature

Andersen Material Handling
Company Name

Kevin S. Riley Account Executive
Name and Title (Print)

30575 Andersen Ct.
Company Address

231-223-4507 231-223-4506
Phone Fax

Wixom MI 48393
City, State, Zip

Corporation
Sole proprietorship/partnership/corporation

Michigan
If corporation, state of corporation

ANDERSEN MATERIAL HANDLING

Power to Move

The City of Traverse City
2/24/2014

Quotation Number: 14022414G
By Kevin S. Riley

Ms. Julie Dalton
The City of Traverse City
400 Boardman Avenue
Traverse City, MI 49684

Dear Julie,

Thank you for the opportunity to present our proposal for (1) Komatsu FG45TU-10 10,000# Capacity, I.C. Pneumatic Tire Forklift.

The key benefits of our products and organization are:

- Komatsu dominates the national market when it comes to FG45TU-10 10,000# Capacity, I.C. Pneumatic Tire Forklift. At Andersen Material Handling, we continue to be the number one source of narrow aisle trucks for four simple reasons... **best value, best service (warranty support), readily available parts,** and **rental support.**
- Our Comprehensive Fixed Price Maintenance program is standardized throughout the country so you get the most consistent service nation wide.
- We have a strong, efficient dealership network.

We are looking forward to ***earning your business.***

Best regards,

ANDERSEN MATERIAL HANDLING

Kevin S. Riley

KSR/rd

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TRANSMISSION: TWO SPEED POWER-SHIFT, 2F./1R.	Comply
HYDROSTATIC POWER STEERING	Comply
DUAL DRIVE - PNEUMATIC (AIR-FILLED) TIRES. SNOW TIRES - LARGEST SIZE AVAILABLE, WIDTH TO BE APPROX. 5 TO 6 FT.	Comply
BRAKES: Premium wet disc brakes	Comply
LED Brake and Back Up Lights	Comply
Halogen Head And Work Lights	Comply
AMBER STROBE LIGHT	Comply
SIDE SHIFTER-Shifts min. 3 inches in each direction	Comply
HYDRAULIC FORK ADJUSTER	Comply
ROPS OVERHEAD GUARD W/O DOORS, NOT TO EXCEED 9' IN HEIGHT	Comply
Lexan cover with rain gutters over ROPS to protect operator	Comply
FORKS - MINIMUM 2.5" x 6" x 4'	Comply
BACKREST: Approx. 48" high	Comply

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MINIMUM LIFT, TOP OF FORKS - 110"	Comply
ELECTRIC BACKUP ALARM	Comply
INDUSTRIAL SEAT, ADJUSTABLE, WITH SEATBELT	Comply
INSTRUMENTS to include: Hour meter, fuel gauge, engine oil warning light, water temp gauge, volt meter, horn	Comply
Has comprehensive on-board diagnostics to enable quick and easy Troubleshooting	Comply
The electrical system to have sealed connectors	Comply
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ALL EQUIPMENT MUST BE EQUIPPED IN COMPLIANCE WITH ALL APPLICABLE MIOSHA AND FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND REGULATIONS IN EFFECT AT TIME OF DELIVERY. TRUCK TO COMPLY WITH ALL APPLICABLE MANDATORY REQUIREMENTS OF ANSI B56.1-1975 PART II SAFETY STANDARD.	Comply
BIDDERS MUST SUBMIT WITH THEIR BID COMPLETE SPECIFICATIONS AND A COPY OF MANUFACTURER'S LITERATURE ON THE UNIT THEY PROPOSE TO FURNISH. ATTACH TO BID SHEET.	Comply
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IF REQUESTED, YOU MAY BE REQUIRED AT NO CHARGE TO THE CITY, TO PROVIDE A DEMO UNIT AT OUR LOCATION.	Comply

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AMOUNT OFFERED FOR OLD UNIT $ 3,000.00

ATTACH SPECIFICATION SHEET OF VEHICLE BEING BID TO THIS BID SHEET.

YEAR, MAKE, MODEL OF 10,000# UNIT BID:

TOTAL COST $ 45,943.20

WARRANTY: 12 months/ 2000 Hours manufacturers warranty 36 month/ 6000 Hours power train warranty

EXPECTED DELIVERY DATE: 12 - 15 weeks
(Length of time after receipt of purchase order)

Submitted by:

Signature

Alta Equipment Company
Company Name

Fred Hugo Accounts Manager
Name and Title (Print)

476 US - 31 South
Company Address

231-557-9460 231-798-9387
Phone Fax

Traverse City, MI 49685
City, State, Zip

Sole proprietorship/partnership/corporation

Delaware.
If corporation, state of corporation

ALTA EQUIPMENT COMPANY

Industrial Equipment Division

Yale®

People. Products. Productivity.

Thank you for allowing Alta Equipment Company the opportunity to present this quote.

Quote To: Mr. Scott Meteer

Customer: City of Traverse City Division of M
625 Woodmeer Avenue
Traverse City, MI -49686
Ph No: 231-922-4902

Ship to: City of Traverse City Division of M
625 Woodmeer Avenue
Traverse City, MI -49686

Quote No: 81-36430681
Series: J813
Model: GP100VX
Quantity: 1
Date: 17 Feb 2014
Expires: 14 Apr 2014

Highlights

- Yale Veracitor Pneumatic Tire Forklift Model GP100VX. Nominal 10000 lb. capacity at 24" load center.
- POWERTRAIN: GM 4.3L Gasoline EPA Emissions Certified Engine with Electronic Fuel Injection provides high performance and excellent fuel economy in an industrial grade design. Techtronix 100X 2-speed Transmission features Controlled Power Reversal providing decreased tire replacement costs by reducing tire spin, Auto Deceleration System improving brake maintenance costs by reducing brake usage, Controlled Ramp Roll-Back for improved operator control, Electronic Inching improving operating costs by eliminating inching adjustments, and industrial grade clutch packs, gears, shafts and drive train components for exceptional durability. Features a Premium (force-cooled) Wet Disc Brake design well suited for heavier duty, continuous or multi-shift operations. The Premium Wet Disc Brakes are fully contained within the axle which protects the brake from wet or dirty environments. The Premium Wet Disc Brakes utilize externally cooled and filtered oil to provide maximum brake service life. Cooler operating temperatures can result in enhanced tire life.
- MAST: 2 Stage Full Free Lift 134" Max Fork Ht / 99" Lowered / 60"' Free Lift / 185" Ext Ht.
- CARRIAGE: 54" (1372mm) Class IV Hook Carriage
- ACCESS: Carriage Side Thrust Rollers - additional carriage side support for wide loads and attachments
- FORKS: 2" X 6" X 48" (50X150X1219MM) Class 4
- LOAD BACKREST EXTENSION: 48" High
- MAST TILT: 6 Degrees forward / 10 Degrees back
- HYDRAULIC VALVE : 4 Function (2 Aux)
- HYDRAULIC CONTROLS: Cowl Mounted Levers for Non-Clamping Attachments.
- HOSE GROUP: 2 Aux Function - Internal Mounted
- UL APPROVAL: TYPE G, LP, OR D

- RADIATOR: Combi-Cooler provides separate engine and transmission coolers for max thermal efficiency
- EXHAUST: Counterweight
- TREAD : Drive Tire Dual Tread
- DRIVE TIRES: Dual Drive Tires - Pneumatic 8.25 x 15-12
- STEER TIRES: Pneumatic 7.00 x 12-14
- OVERHEAD GUARD: Tall - 89" (GP80-90VX) or 91" (GP100-120VX)
- STEERING WHEEL: Steering Wheel with Wheel Spinner Knob
- DIRECTIONAL CONTROL: Directional Lever mounted on the left side of the steering column.
- SEAT: Non Suspension Vinyl, includes Operator Restraint with No-Cinch Seatbelt
- SEAT ACCESSORY: No-Cinch Seat Belt with Black Fabric Belt. The non-cinching mechanism allows the belt to move with the operator and locks in place when needed. The Non-cinch belt is particularly comfortable for operations with frequent reverse operation.
- INCHING CONTROL: Single Inch/Brake Pedal
- AIR INTAKE: Without Pre-Cleaner
- AUDIBLE ALARM: Reverse direction activated. Self-adjusting between 82-102 dB(A).
- VISIBLE ALARM: Amber LED Strobe Light, key switch activated, OHG Mounted - (Low Mount).
- LIGHTS: Dual Front Halogen Headlights, Dual LED Brake, Tail & Back-up Lights and One Rear Work Light
- LITERATURE: (Decals, Marking and Operator Manual): English
- MONITORING: System Monitoring provides superb control over truck functionality and systems enabling maximum system efficiency for excellent durability and serviceability.
- HOOD: Enclosed Engine Hood with Solid Side Panels
- LITERATURE: Parts - CD &Maintenance Manual, Serial Number Specific
- Clear Lexan Rain Top -- Mounted to top of overhead guard. -- Sloped slightly rearward for water drainage. -- Extended forward as needed without mast/tilt interference. -- Not compatible with top mounted lights.
- 1) 100K CASCADE FORK POSITIONING SIDE SHIFTER

Investment Proposal Price Information	**Price Each**
Total Selling Price	**$45,943.20**

Terms: Net 30

F.O.B.: Delivered

Warranty: 12 Months/2,000 Hours Manufacturer's Warranty 36 Months/6,000 Hours Manufacturer's Power train Warranty

Statement of Quality

Yale Materials Handling is an ISO 9002 Certified Manufacturing Company. Yale is among the first American lift truck manufacturers to receive this prestigious quality registration. Additionally, every Yale model design is reviewed and approved by either Underwriters Laboratories, Inc., or Factory Mutual Engineering Corp., and meets all of the required ANSI-B-56.1 guidelines.

This quote is valid for 30 days. Does not include State and local taxes if applicable.

Proposal By : Fred Hugo

2-20-14

Accounts Manager *Date*

Accepted By :

Date