



A SAFETY VISION COMPANY

6100 W Sam Houston Parkway North , Houston, TX 77041
 (713) 896-6600 phone | (713) 896-6640 fax
 www.ICOP.com

Prepared by: Sean Slattery
 Date prepared: 8/18/2013
 QUOTE VALID UNTIL 07/18/2013
 Agency: Traverse City Police, MI
 NONE

ADDRESS1
 ADDRESS2
 CITY/STATE
 ZIP
 PRIMARY CONTACT
 PRIMARY EMAIL
 PHONE
 Email Opt-Out

ADDRESS
 CITY / STATE
 ZIP
 CONTACT
 PHONE
 MANUFACTURER'S REP

BILL & SHIP	CUSTOMER
Traverse City Police	
320 Washington Street	
Traverse City , MI	
49684	
Julie Dalton and Captain Brian Heffner	
(231) 995-5170	
[SELECT]	CUSTOMER
49684	
NONE	NONE

Quantity	Product	Part Number	MSRP	Price	Total
ICOP Model 20/20-W & ICOP 20/20 VISION DVR Systems					
1	ICOP Model 20/20-W In-Car DVR System The ICOP Model 20/20-W includes all of the following: DVR, built-in AM/FM radio, covert internal microphone, Sony color camera, Garmin GPS receiver.	699-00033	\$ 4,800.00	\$ 3,995.00	\$ 3,995.00
1	includes: B/W Camera Kit w/IR	600-00148-C	included	n/c	
1	includes: Sony Camera - FCB-EX20D Super HAD II CCD	600-00227	\$ 100.00	\$ -	\$ -
1	includes: ICOP EXTREME Wireless Mic - Complete KIT	650-00040-A	included	n/c	
1	includes: 32 GB Solid State Drive Module (SSDM)	600-00194	included	n/c	\$ -
1	includes: mounting kit - Console, Standard	650-00031-A	included	n/c	

ICOP Video Management Software					
1	ICOP DVMS - Per Server License Model - 1st Server	700-00402	\$ 2,000.00	\$ -	\$ -
1	ICOP IVAULT MMS - Per Server License Model - 1st Server	700-00406	\$ 3,995.00	\$ 1,500.00	\$ -

Servers, Storage Solutions & Accessories					
1	Dell PowerEdge T320 - 4 x 3TB, DVD burner Keyboard, Monitor, Windows 7 Professional 64-bit, 16x DVD +/-RW, speakers & UPS	600-00192	\$ 6,127.28	\$ 6,127.28	\$ 6,127.28

ICOP Drobo Video Storage Solutions - Makes DVD Storage Archives Obsolete!

DVR Accessories (ICOP Model 20/20-W & VISION)					
1	Docking Station Kit - for HDDM or SSDM	650-00000-A	\$ 420.00	\$ 320.00	\$ 320.00

Wireless Accessory Components

NOTE: WHEN ORDERING WIRELESS EQUIPMENT, SELECT ONLY SOLID STATE DRIVE MODULES FOR USE WITH ICOP DVRs

1	Wireless Access Point Kit - 5 GHz, 90° Outdoor 802.11 a/n, 5 GHz 17 dBi 90° Sector Antenna, Universal Arm Bracket	650-00098	\$ 495.00	\$ 495.00	\$ 495.00
1	Wireless Upload Kit - ICOP WC-2000 12V, Dome Antenna, 5 GHz Wireless Transceiver Kit Note: Requires Access Point for operation	650-00099	\$ 995.00	\$ 695.00	\$ 695.00

Mics & Accessories

ICOP LIVE

Installation, Training & Services

1	Installation - On-Site Wireless Setup & Config, training (per day)	980-00003	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
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Extended Warranties

1	Extended ICOP Model 20/20(-W) Warranty for 3 Years Total [purchased w/system]	900-00004	\$ 636.00	\$ -	\$ -
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Bidder certifies that as of the date of this bid, Bidder's company or Bidder is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

The City may require an in house equipment demonstration for your bid to be considered.

Bidder understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt – Government.

Bidder agrees that the bid may not be withdrawn for a period of thirty (30) days from the actual date of the opening of the bid.

**TOTAL COST OF THE INDEPENDENT STAND ALONE
IN-CAR CAMERA RECORDING SYSTEM FOR THE
TRAVERSE CITY POLICE DEPARTMENT**

\$13,325.58

Submitted by:


Signature

Safety Vision LLC
Company Name

Sean Slattery, Account Mgr.
Name and Title (Print)

6100 W. Sam Houston Pkwy N.
Company Address

713-929-1073 713-896-6640
Phone Fax

Houston TX 77041
City, State, Zip

Sole proprietorship/partnership/corporation

If corporation, state of corporation



PROPOSAL

Safety Vision L.P.
 6100 West sam Houston Pkwy, North
 Houston, Texas 77041
 1-800-880-8855

Traverse City Police
 320 Washington Street
 Traverse City, MI 49684
 Attn: Julie Dalton and or Captain Brian Heffner

Response to Request for Proposal
 Digital In-Car Video System

Quote #1 wireless solution
 June 17, 2013

Page 1 of 3
 Submitted By: Sean Slattery

PATROL RECORDER RHD 4C

	DESCRIPTION	QTY	COST/EA	EXTENDED
PATROL RECORDER	Complete Digital Police Car Camera System	1	\$ 3,295.00	\$ 3,295.00
INDIVIDUAL COMPONENTS				
SV-4CHDDVR	Mobile DVR - 4 Camera Solid State Digital Recorder	1		Included
SV-4C-GPSCARD	GPS Viewer card	1		Included
SV-4CPHRNS	Main connecting Wiring Harness -4C	1		Included
SV-BHRNS	25 Pin Main Power Harness	1		Included
ADAP-4PIN/RCA	6' Police 4pin MiniDin/RCA	1		Included
SV-CFRCHRNS	Rear Seat all in one Camera and Mic Cable	1		Included
SV-CFRC	Rear Seat Camera - Auto focus color camera with built in mic, led	1		Included
SV-CFAC	Wireless 2.4Audio Cable to DVR	1		Included
SV-PR2.4GREC	2.4Mhz Wireless Audio System receiver	1		Included
SV-PR2.4GTRANS	2.4Mhz Wireless Audio System Transmitter	1		Included
SV-PRAC	RCA/RCA 3FT CABLE	1		Included
SV-LCD56BA-KIT	Color LCD 5'.6' Monitor w/built-in CB	1		Included
SV-LCD-RM 1.04	RAM MOUNT- For installing the LCD monitor	1		Included
SV-PCAMCABLE	11' Police Zoom Cam front cam cable	1		Included
SV-160HD	160 gig Hard Drive	1		Included
CAMMOUNTPAN	Base Camera Mount- for front camera	1		Included
OPV-UMOUNT	Universal Visor plate Camera Mount	1		Included
SV-PRSONY-10X	Sony 10 x Zoom Camera	1		Included
SV-LS-CONSOLEMT	Console face plate mount	1		Included

SAFETY VISION 6100 West Sam Houston Pkwy, North Houston, Texas 77041 1800-880-8855-3456



PROPOSAL



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 6100 West sam Houston Pkwy, North
 Houston, Texas 77041
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Response to Request for Proposal
 Digital In-Car Video System
 June 17, 2013

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Submitted By: Sean Slattery

ADDITIONAL COMPONENTS FOR PATROL RECORDER 4C

			QTY	COST/EA	EXTENDED
SV-HDREADER	1 HDDocking Station Reader per l	1 - Per location	1	\$225.00	\$225.00
INSTALLATION-w Wireless	INSTALLATION includes wireless	At Location Per Car	0	\$350.00	\$0.00
INSTALLATION		At Location Per Car	0	\$0.00	\$0.00
WARRANTY - 1 year warranty on complete system.		Per each car	0	\$0	\$0.00
Shipping :		Per each car	1	\$93	\$93.00
Back office video server software:		Per department	1	\$495.00	\$0.00
Work Station Viewer			1	\$200	included
Additional 160gig Hard Drives			0	\$225.00	\$0.00
SV-PR2.4GCHARGE	desktop charger		0	\$65.00	\$0.00
2nd year of warranty on complete hardware		per car including MSU & BSU	1	\$395.00	\$0.00

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June 17, 2013

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WIRELESS COMPONENTS FOR PATROL RECORDER 4C

Server Computer	ITEM NUMBER 1.2	QTY	COST/EA	EXTENDED
Dell T320 PowerEdge	4 x 3TB, DVD burner, sound card,	1		6,127.28

Video Transfer Access point	ITEM NUMBER 1.3	Qty	Cost
BSU	5GHz wireless	1	\$ 2,187.00
AI 108 MPM-OMN- Antenna			
Site survey for wireless equipment (includes installation)	training, ap install, server config.	1	\$1,750
Addition cost per antenna if needed after a site survey.			

Hardware cost per car	ITEM NUMBER 1.4	Qty	Cost
MSU	Mobile wireless access point	1	\$900.00
436486	Antenna mounting base, mobile		
370107	4.9-5.9GHz Antenna		
Ethernetcable	Ethernet patch cable		
	Total Wireless Package		\$14,327.28
	*includes Safety View		
	Total none Wireless Package		

1 Year Warranty on Material, parts labor, support.
Additional charges: Extended warranty,
Travel Expences for installation: Hotel, Air Fare, Car Rental.

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**TOTAL COST OF THE INDEPENDENT STAND ALONE
IN-CAR CAMERA RECORDING SYSTEM FOR THE
TRAVERSE CITY POLICE DEPARTMENT**

\$ 5,090.00

Independent In-Car Camera System only

Please see attached price list for software, access point and server costs

Submitted by:

Heath Bideau
Signature

Heath Bideau, Bid Specialist
Name and Title (Print)

913-814-7774 913-814-7775
Phone Fax

Digital Ally, Inc.
Company Name

9705 Loiret Boulevard
Company Address

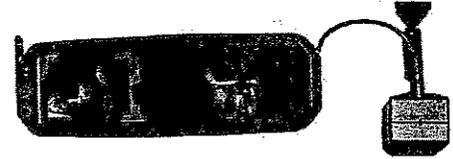
Lenexa KS 66219
City, State, Zip

Sole proprietorship/partnership/corporation

Nevada
If corporation, state of corporation



Independent Stand Alone In-Car Camera Recording System



City Manager's Office
 Governmental Center
 Second Floor, 400 Boardman Avenue
 Traverse City, MI 49684

Date	Bid Number	Sales Representative		Payment Terms	
6/13/2012		Chris Moore		Net 30	

Qty	Item #	Description	Unit Price	Total	
1	001-0550-30	DVM-500 Plus In-Car Video System The DVM 500 Plus is a complete digital in-car video system integrated into a replacement automobile rear-view mirror. The unit contains the digital video/audio recorder, solid state storage memory, GPS receiver, wireless microphone receiver, 3.5" color monitor, speaker, internal microphone, rear facing internal surveillance camera, IR LED's for internal illumination, and system controls. Includes Lifetime Firmware Upgrades, Operating Manual and 2-Year Warranty	\$4,495.00	\$4,495.00	
1	001-00300-00	WTM 555 Kit <i>(Wireless Interface Module)</i>	\$595.00	\$595.00	
1	860-00152-00	VuVault Server Software	\$1,495.00	\$1,495.00	
1	010-0010	Wireless Transfer Module Software License	\$1,495.00	\$1,495.00	
2	011-00005-00	UAP Outdoor Access Point U.S.	\$295.00	\$590.00	
1	910-00256-00	Dell T7600 Server w/4 TB	\$4,295.00	\$4,295.00	
				Subtotal	\$12,965.00
				Shipping	\$30.00
				Sales tax on purchase	
				Total	\$12,995.00

Notes:
 Price per DVM unit includes installation

Heath Bideau
 Signed - Heath Bideau

13-Jun-12
 Date