

CITY OF TRAVERSE CITY BID TABULATION

Project: Hydrofluorosilic Acid Location: 2d fl conf room

Date and Time Due: M, 6/11/18 @ 2PM Staff: Jackie Johnson
 Staff: Julie Dalton
Kristin Bosley

VENDOR	BID AND/OR EXTRAS	TOTAL
PVS Nolwood		0.2145
Penco		0.2275
Univar		0.18316
Shannon Chemical		0.297/#
Mosaic Global		0.23
Solvay		0.2425/16
Alexander Chemical		0.252/16

proceeding, which in the opinion of the City indicates that the bidder is unable to perform responsibility or which reflects a lack of integrity that could negatively impact or reflect upon the City of Traverse City, including but not limited to, any of the following offenses or violations of:

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 - v. Repeated or flagrant violations of laws related to the payment of wages and fringe benefits.
- (f) the loss of a license or the right to do business or practice a profession, the loss or suspension of which indicates dishonesty, a lack of integrity, or a failure or refusal to perform in accordance with the ethical standards of the business or profession in question.

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Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: Hydrofluorosilicic Acid

Cost: \$ 0.2145 (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 5 to 7 days lead

Other Terms: price is based on 3700 gallon deliveries

demurrage of \$85.00 / hour after 2 hours

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:


Signature

PVS Nolwood Chemicals, Inc.
Company Name

James DeVleeschouwer/Assistant Secretary 10900 Harper Avenue
Name and Title (Print) Company Address

313-921-1200 Detroit, Michigan 48123
Phone Fax City, State, Zip

EMAIL ADDRESS:

bids@pvschemicals.com

Corporation
Sole proprietorship/partnership/corporation
Michigan
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. Great Lakes Water Authority

Contact Person: Rodney Sherrill Telephone: 313-297-6487

2. Bay County

Contact Person: Ed Klopf Telephone: 989-895-4037

3. City of Owosso

David Haut

989-725-0599

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Item Name: Fluorosilicic Acid

Cost: \$ 0.2275 (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 7-10 days

Other Terms: 1.5 10, Net 30

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:

Sarah Duffy
Signature

Sarah Duffy, Bid Sec.
Name and Title (Print)

979.885.0005 979.885.3208
Phone Fax

EMAIL ADDRESS:

sarah@pencco.com

Pencco, Inc.
Company Name

PO Box 600
Company Address

San Felipe, TX 77473
City, State, Zip

Corporation
Sole proprietorship/partnership/corporation

Texas
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. City of Highland Park, IL

Contact Person: Don Jensen Telephone: 847-433-4355

2. City of Waukegan, IL

Contact Person: Brian Andersen Telephone: 847.599.2687

3. Green Bay Water Utility , Mandie Smith, 920.621.2170

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Item Name: Hydrofluorosilicic Acid 23%

Cost: \$ 0.183 lb (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 3-5 days

Other Terms: Delivered Pricing / No Freight / No Fuel

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:

Shelley Stevens
Signature

Univan
Company Name

Shelley Stevens Municipal Specialist
Name and Title (Print)

4600 Dues Drive
Company Address

714-513-445205
Phone

513-44874-0970
Fax

Cincinnati Ohio 45246
City, State, Zip

EMAIL ADDRESS:

Corporation
Sole proprietorship/partnership/corporation

Shelley.Stevens@UNIVAR.COM

Washington
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. _____

Contact Person: _____ Telephone: _____

2. _____

Contact Person: _____ Telephone: _____

3. _____

See Attached

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Item Name: Hydrofluorosilicic Acid SE-1900 L-25

Cost: \$ 0.297/# (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 7-10 Days ARO

Other Terms: 0%, Net 30 Days

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:

DC71-

Signature

Daniel C. Flynn, VP-Operations

Name and Title (Print)

610-363-9090

Phone

610-524-6050

Fax

Shannon Chemical Corporation

Company Name

P.O. Box 376

Company Address

Malvern

City,

PA

State,

19355

Zip

Corporation

Sole proprietorship/partnership/corporation

Pennsylvania

If corporation, state of corporation

EMAIL ADDRESS:

dcflynn@shannonchem.com

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. Aqua Pennsylvania, Pickering East WTP, Phoenixville, PA

Contact Person: Dave Marozzi Telephone: 610-933-8289

2. Aqua Pennsylvania, Bristol WTP, Bristol, PA

Contact Person: Dave Marozzi Telephone: 610-933-8289

3. Aqua Pennsylvania, Neshaminy WTP, Oakford, PA Dave Marozzi 610-933-8289

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Item Name: Hydrofluorosilicic Acid or Fluorosilicic Acid

Cost: \$ 0.23 (Per Liquid Pound including All delivery charges)

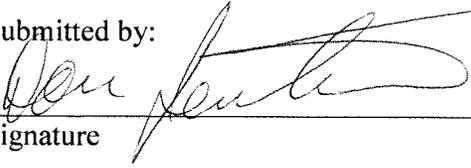
Delivery Lead Time: 7-10 days from receipt of order

Other Terms: Above price is based on a 23% assay adjusted basis and

3,700 gallon minimum releases. Mosaic's payment terms are net 30 days.

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:


Signature

Mosaic Global Sales, LLC
Company Name

Don Jernstrom, Business Manager
Name and Title (Print)

13830 Circa Crossing Drive
Company Address

800.578.7891 813.571.6915
Phone Fax

Lithia FL 33547
City, State, Zip

EMAIL ADDRESS:

Corporation
Sole proprietorship/partnership/corporation

FSA.Group@mosaicco.com

Delaware
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. City of Tampa

Contact Person: Celeste Gibbons-Peoples Telephone: 813.274.8834

2. City of Baltimore

Contact Person: Mukesh Vasavada Telephone: 410.396.5711

3. City of San Francisco Carolyn Sladnick 415.554.3266

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Item Name: Hydrofluorosilicic Acid 23%

Cost: \$ 0.2425/lb (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 5 Days ARO

Other Terms: Price is based on a 23% product concentration and invoice amount will be made with prices adjusted to actual assay. Payment terms are Net 30 days. Product to ship in 37,000 lb min delivery. Solvay is able to meet all requirements and will submit COI if awarded the bid.

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:


Signature

Mark E. Looney
Name and Title (Print)

713-525-6872
Phone Fax

EMAIL ADDRESS:

Cherie.Ruffino@Solvay.com

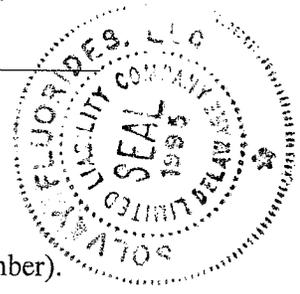
Solvay Fluorides, LLC
Company Name

3737 Buffalo Speedway, Suite 800
Company Address

Houston Texas 77098
City, State, Zip

Corporation
Sole proprietorship/partnership/corporation

Delaware
If corporation, state of corporation



REFERENCES: (include name of organization, contact person, and daytime phone number).

1. See Attached Reference Sheet

Contact Person: Telephone:

2.

Contact Person: Telephone:

3.

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Item Name: Hydrofluorosilicic Acid Alexander Chemical Corporation, A Carus Company

Cost: \$ 0.252/lb (Per Liquid Pound including All delivery charges)

Delivery Lead Time: 2 - 3 Days ARO

Other Terms: N/A

Bidder: Important! Attach Safety Data Sheets, Certificate of Analysis and Affidavit noted in the Specifications.

Submitted by:

Barbie Smith
Signature

Barbie Smith, Bid Channel Manager
Name and Title (Print)

800-435-6856 815-224-6697
Phone Fax

EMAIL ADDRESS:

bids@caruscorporation.com

Alexander Chemical Corporation, A Carus Company
Company Name

315 Fifth Street
Company Address

Peru IL 61354
City, State, Zip

Corporation
Sole proprietorship/partnership/corporation

ILLINOIS
If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. Lake in the Hills, IL 9010 Haligus R, Lake in the Hills, IL 60156

Contact Person: Jim Hermann Telephone: 847-960-7500

2. City of Rockford, 125 E. State Street, Rockford, IL 61104 Tom: 815-987-5724

Contact Person: Sandy Leombruni Telephone: 815-987-5712

3. West Chicago, 1400 W. Hawthorne Lane, West Chicago, IL 60185

Contact Person: Robert Flatter Telephone: 630-738-8873