



Invoices: All invoices shall identify separately the gallons of gasoline, lead substitute, federal excise tax, Michigan gasoline tax, Michigan UST tax, Michigan prepaid sales tax, Michigan gas tax exemption.

**Unleaded Gasoline:** Approximately 50,000 gallons of unleaded mid-grade gasoline without ethanol.

Cost: \$ 3.46432 per gallon on 6/6/18 (date) (includes a fuel conditioner or equivalent plus applicable taxes. Combine all taxes and write in as one total cost per gallon delivered).

Bidder must list price margin over rack price of .1085 on all deliveries made during the 2018 season, and must maintain this margin for the life of the purchase/service order. Check one of the following: (Unbranded  Branded ).

Octane level: 90 (minimum of 89.0 octane)

Brand of Additive: Valvetect

**Diesel:** Approximately 25,000 gallons of dyed Diesel

Cost: \$ 2.37414 per gallon on (6/6/18) (date) delivered plus all applicable taxes).

Bidder must list price margin over rack price of .1085 on all deliveries made during the 2018 season, and must maintain this margin for the life of the purchase/service order. Check one of the following: (Unbranded  Branded ).

Brand of Additive: Valvetect

Bidder shall provide all goods under the City's Purchase/Service Orders to the City "Freight on Board" (FOB) Destination or Bidder shall carry broadened auto pollution liability coverage, Form CA 9948, with the City named as additional insured. Bidder shall carry commercial general liability coverage, including products liability coverage, with the City named as additional insured; and Workers' Compensation and Employers' Liability coverage. (See attached insurance requirements).

Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Submitted by:  
Jacqueline L. Chatman  
Signature  
Jacqueline L. Chatman, Sales  
Name and Title (Print)  
231-740-3283 231-864-2303  
Phone Fax

Blarney Castle Oil Co  
Company Name  
371 US-31 South  
Company Address  
Traverse City MI 49684  
City, State, Zip  
Corporation  
Sole proprietorship/partnership/corporation  
Michigan  
If corporation, state of corporation

**EMAIL ADDRESS:**

jchatman@blarneycastleoil.com

**Jackie Chatman**

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**From:** Jackie Chatman  
**Sent:** Thursday, June 07, 2018 9:20 AM  
**To:** Jackie Chatman  
**Subject:** Pricing for Clinch Marina

-----Original Message-----

**From:** support@avsware.com [mailto:support@avsware.com]  
**Sent:** Tuesday, June 05, 2018 5:14 PM  
**To:** Jackie Chatman <JChatman@blarneycastleoil.com>  
**Subject:** Price Changes from Marathon Petroleum Company LLC Effective 06/05/18 06:00 PM

Marathon Petroleum Company LLC Wholesale Reseller Price Changes  
Customer: 303049 - BLARNEY CASTLE OIL CO - WHSL  
Effective: 06/05/18 06:00 PM Published: 06/05/18 05:09 PM EST

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N MUSKEGON DOCK            90REC  
Price Change                -.0275  
New Price                    2.7560

N MUSKEGON DOCK            ULN2D  
Price Change                -.0115  
New Price                    2.2505

Blarney Castle Oil Co.  
 PO Box 246  
 Bear Lake, MI 49614-0246

**Quote**



**Blarney Castle**  
 Oil Co.

Sold To :

**City of Traverse City  
 400 Boardman Ave  
 Traverse City, MI 49684**

Order # 0992516  
 Order Date 6/4/2018  
 Customer # 06-0002345  
 Cust. Tel. # (231) 922-4437  
 Quote Expires 6/17/2018  
 Price Code 8  
 Ship To 0005  
**Bus use - marina fuel - resale**  
**License #MFQE 189917 11/30/18**  
**Clinch Marina**  
**111 E Grandview Pkwy**  
**Traverse City, MI 49684-0000**  
**(231) 922-4905**

Your account balance due for all locations as of 5/30/2018 is \$ 26,243.52  
 Let us know if you are accepting our Quote

Page 1 of 1 for Sales Order # 0992516

Purchase Order #7077 Ship Via Truck # 998 Terms Net 60 Days

Item	Ordered	Converted Order	Delivered	Price / Unit	Amount
165	1,500.000 GAL	1,500.000 GAL		2.86450	4,296.75

**Gasoline - NL Prem 90 Rec**

This product meets the standards set by the State of Michigan for conventional gasoline.

From Whse T12

Last Del: Dte, Gal, DD	5/30/18	5,063.0	78176	Tank No.	0001
Delivery Status	Will Call			Tank Size/Opt.	8000 6460
Next Degree Day	78176			Tank EM/SN #	
Route				Inspection/Service Dates	
Driver Directions				Tank Location	

Federal excise tax	0.18300	274.50
Federal LUST & OSLTF fee	0.00314	4.71
Michigan road tax	0.26300	394.50
Michigan UST fee	0.01000	15.00
Michigan prepaid sales tax	0.14200	213.00
MI tax collection allowance	0.00132-	1.98-
	<b>3.46432</b>	<b>5,196.48</b>
/REGCOM		6.00
<b>Regulatory Compliance Fee</b>		

Received By: \_\_\_\_\_

Order Total 5,202.48

Sales Tax 0.00

**Amount Due 5,202.48**

Visa, Mastercard & Discover are accepted but there is not a discount when paying with credit card. In addition, pre-buy contracts are not eligible for a discount. A finance charge may be added to past due accounts. Current annual rates, which are subject to change without notice, are 7% for an individual and 12% for a business.

Thank you for your business from the staff at your local Blarney Castle - Traverse City office (231) 947-5085

Blarney Castle Oil Co.  
 PO Box 246  
 Bear Lake, MI 49614-0246

Quote



**Blarney Castle**  
 Oil Co.

Sold To :

**City of Traverse City  
 400 Boardman Ave  
 Traverse City, MI 49684**

Order # 0992515  
 Order Date 6/6/2018  
 Customer # 06-0002345  
 Cust. Tel. # (231) 922-4437  
 Quote Expires 6/17/2018  
 Price Code  
 Ship To 0005  
**Bus use - marina fuel - resale**  
**License #MFQE 189917 11/30/18**  
**Clinch Marina**  
**111 E Grandview Pkwy**  
**Traverse City, MI 49684-0000**  
**(231) 922-4905**

Your account balance due for all locations as of 5/30/2018 is \$ 26,243.52  
 Let us know if you are accepting our Quote

Page 1 of 1 for Sales Order # 0992515

Purchase Order #7077 Ship Via Truck # 998 Terms Net 60 Days

Item	Ordered	Converted Order	Delivered	Price / Unit	Amount
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068	1,500.000 GAL	1,500.000 GAL		2.35900	3,538.50
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**Diesel #2 - Dyed ULS**  
**15 ppm sulfur (maximum) Dyed Ultra-Low Sulfur Diesel Fuel. For use in all nonroad diesel engines. Not for use in highway vehicles or engines except for tax-exempt use in accordance with section 4082 of the Internal Revenue Code.**

From Whse T12

Last Del: Dte,Gal,DD	5/29/18	3,350.0	78176	Tank No.	0002
Delivery Status	Will Call			Tank Size/Opt.	4000 3230
Next Degree Day	78176			Tank EM/SN #	
Route				Inspection/Service Dates	
Driver Directions				Tank Location	

Federal LUST & OSLTF fee	0.00314	4.71
Michigan UST fee	0.01000	15.00
Federal NORA assessment	0.00200	3.00
	<u>2.37414</u>	<u>3,561.21</u>

/REGCOM		6.00
<b>Regulatory Compliance Fee</b>		

Received By: \_\_\_\_\_

Order Total 3,567.21

Sales Tax 0.00

**Amount Due 3,567.21**

Visa, Mastercard & Discover are accepted but there is not a discount when paying with credit card. In addition, pre-buy contracts are not eligible for a discount. A finance charge may be added to past due accounts. Current annual rates, which are subject to change without notice, are 7% for an individual and 12% for a business.

Thank you for your business from the staff at your local Blarney Castle - Traverse City office (231) 947-5085

Invoices: All invoices shall identify separately the gallons of gasoline, lead substitute, federal excise tax, Michigan gasoline tax, Michigan UST tax, Michigan prepaid sales tax, Michigan gas tax exemption.

**Unleaded Gasoline:** Approximately 50,000 gallons of unleaded mid-grade gasoline without ethanol.

Cost: \$ 3.05<sup>2</sup> per gallon on 6/7/18 (date) (includes a fuel conditioner or equivalent plus applicable taxes. Combine all taxes and write in as one total cost per gallon delivered).

Bidder must list price margin over rack price of .20 on all deliveries made during the 2018 season, and must maintain this margin for the life of the purchase/service order. Check one of the following: (Unbranded  Branded \_\_\_\_\_).

Octane level: 89 (minimum of 89.0 octane)

Brand of Additive: ET PRODUCTS - LATITUDE MARINE

**Diesel:** Approximately 25,000 gallons of dyed Diesel

Cost: \$ 2.38<sup>2</sup> per gallon on ( 6/7/18 ) (date) delivered plus all applicable taxes).

Bidder must list price margin over rack price of -.20 on all deliveries made during the 2018 season, and must maintain this margin for the life of the purchase/service order. Check one of the following: (Unbranded  Branded \_\_\_\_\_).

Brand of Additive: ET PRODUCTS - LATITUDE MARINE

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Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Submitted by:   
Signature \_\_\_\_\_  
Name and Title (Print) Jim TEFFT - Bus. DEV. MANAGER  
Phone 616-299-7685 Fax 616-363-7130

EMAIL ADDRESS:

JTEFFT@CRYSTALFLASH.COM

CRYSTAL FLASH, INC.  
Company Name  
1754 ALPINE NW.  
Company Address  
GRAND RAPIDS, MI. 49504  
City, State, Zip  
CORPORATION  
Sole proprietorship/partnership/corporation  
MICHIGAN  
If corporation, state of corporation