## City of Traverse City, Michigan TRAVERSE CITY LIGHT & POWER Budgeted Revenues and Expenses

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	FY 22/23	FY 23/24	FY 24/25	FY 24/25	FY25/26	
	Actual	Actual	Budget	Projected	Recommended	
OPERATING REVENUES						
Residential Sales	7,483,196	\$ 7,368,666 \$	7,539,000	\$ 7,936,000	\$ 8,648,000	
Electric Vehicle Charging Station	9,361	14,682	17,000	17,000	19,000	
Commercial Sales	17,147,978	4,777,045	4,720,000	5,191,000	5,609,000	
Commercial Demand Sales		12,116,158	12,264,000	12,776,000	13,816,000	
Industrial Sales	10,997,097	10,421,031	10,673,000	11,237,000	12,538,000	
Public Authority Sales	333,722	322,427	356,000	378,000	415,000	
Energy Optimization Program Sales - Residential Energy Optimization Program Sales - Commercia	-		-		114,000	
Voluntary Green Rate	16,251	14,463	15,000	15,000	332,000 15,000	
Street Lighting Sales	246,871	234,674	250,000	235,000	250,000	
Yard Light Sales	113,003	116,359	116,000	116,000	116,000	
Total Utility Sales	36,347,479	35,385,505	35,950,000	37,901,000	41,872,000	
Forfeited Discounts	25,801	30,071	54,000	41,000	42,000	
Merchandise and Jobbing	133,029	150,183	140,000	125,000	140,000	
Sale of Scrap	26,955	24,567	25,000	25,000	25,000	
Miscellaneous Income	111,061	113,492	25,700	65,000	65,000	
Refunds and Rebates	5	12,342	500	500	500	
MISO Revenue	3,455,493	3,274,904	3,600,000	3,634,000	3,717,000	
TOTAL OPERATING REVENUES	40,099,823	38,991,064	39,795,200	41,791,500	45,861,500	
OPERATING EXPENSES					· ·	
PURCHASE POWER						
Salaries and Wages	(11,852)	(7,357)	40,100	136,700	155,500	
Fringe Benefits	226,831	88,821	36,000	97,900	117,300	
Fillige Bellelius	220,031	00,021	30,000	51,500	117,300	
Capacity Purchases	(361,462)	(58,300)	(361,300)	148,417	476,600	
Purchased Power - MISO Market	783,273	(446,947)	2,464,900	574,357	2,459,900	
Bilateral Contracts (offsetting MISO Market)	4,294,196	2,694,192	1,466,600	1,888,121	4,784,200	
Combustion Turbine Power Cost	6,903,697	6,356,778	5,307,900	7,929,308	6,276,400	
Campbell #3 Power Cost	3,276,853	2,916,437	2,615,900	3,557,236	982,000	
Belle River #1 Power Cost	4,233,228	2,926,234	3,809,900	3,336,650	2,835,500	
Landfill Gas - NANR & Granger Project	1,120,360	1,103,479	1,189,500	1,169,118	1,088,900	
Stoney Corners - Wind Energy	3,057,781	3,180,838	3,161,600	3,300,235	3,224,900	
Pegasus Wind	456,436	432,989	446,700	486,566	468,000	
M72 Wind Turbine	(14)	402,000	-110,100	400,000	400,000	
M72 Solar	156,710	157,158	149,100	154,376	149,100	
M72 Solar II	124,139	142,547	138,700	149,473	155,200	
M-72 Solar III	17,681	105,727	68,400	103,955	106,000	
Assembly Solar I	925,120	859,542	924,500	968,208	932,000	
Assembly Solar II	599,910	548,909	599,600	625,189	601,000	
•	,		1,107,200		·	
Invenergy Calhoun	241,158	863,816		1,062,084	1,125,900	
AES Calhoun	-		123,100	123,045	867,300	
Hart Solar	-		173,600		-	
Whitetail Solar	25 920 950	24 702 200	96,400 23,482,300	05 570 220	562,700 27,095,600	
Total Purchase Power	25,829,066	21,783,399	23,482,300 59.01%	25,576,338	27,095,600 59.08%	
Puchased Power Cost as % of Sales	71.06%	65.02%		61.20%		
Safety Training and Supplies	3,655	3,404	4,000	4,000	4,000	
Professional and Contractual	476,526	97,432	136,200	161,000	301,000	
Transportation	3,038	313	2,700	2,300	2,600	
Professional Development	24	4 500			-	
Uniforms	3,202	4,580	5,600	5,600	5,600	
Vehicle Rentals	6,892	5,732	11,940	4,700	10,000	
Miscellaneous	60		500	1,000	500	
Total Purchase Power	26,537,442	21,976,324	23,719,340	25,989,538	27,692,100	
<b>DISTRIBUTION OPERATION &amp; MAINTENANCE</b>						
Salaries and Wages	1,903,803	2,062,126	2,421,500	2,265,000	2,543,400	
Fringe Benefits	1,926,527	1,315,429	1,528,700	1,131,400	1,212,600	
Office Supplies	1,871	3,544	2,500	4,100	4,500	
Operation Supplies	60,241	46,909	51,000	31,325	51,000	
Utilities	58,099	59,535	72,000	60,000	65,000	
Contract Meal Allowance	2,154	3,300	2,500	1,700	1,700	
Communications	61,559	60,400	70,000	70,000	70,000	
Substation	144,138	126,781	150,000	145,000	185,000	
Overhead Lines	55,962	44,061	159,500	52,692	60,000	
Tree Trimming	165,706	384,596	345,000	345,000	270,000	
	30,196	33,855	37,400	37,400	37,400	
Load and Dispatching	,		,	2,000	10,000	
Load and Dispatching Storm Damage Contingency	12.938	4,989	-	2.000		
Storm Damage Contingency	12,938 66.308		41.700		·	
Storm Damage Contingency Underground Lines	66,308	4,989 56,018	41,700	56,378	41,700	
Storm Damage Contingency			41,700 - 28,000		·	

## City of Traverse City, Michigan TRAVERSE CITY LIGHT & POWER Budgeted Revenues and Expenses

	FY 22/23	FY 23/24	FY 24/25	FY 24/25	FY25/26
	Actual	Actual	Budget	Projected	Recommended
Street Lighting - Utilities	-	-	227,600	225,000	227,600
Electric Vehicle Charging Stations	13,059	16,244	12,000	4,000	10,000
Radio Equipment	1,500	8,578	420.000	200.000	420.000
Plant & Structures Safety Training and Supplies	144,422 28,093	100,090 27,841	130,000 28,000	200,000 28,000	130,000 38,000
Tools	28,136	22,081	39,000	39,000	39,000
Uniforms	20,839	26,385	24,900	24,900	24,900
Professional and Contractual	4,761	34,041	95,000	30,000	95,000
Rent Expense	-	2,542	2,000	2,500	2,210
Professional Development	28,185	70,489	120,300	63,904	92,600
Printing and Publishing	3,846	4,521	5,000	5,000	5,000
Transportation	33,824	26,822	22,300	22,700	24,700
Vehicle Rentals	16,674	183,732	52,700	124,400	123,400
Miscellaneous Inventory Adjustments	1,999 (10,896)	3,987 8,472	5,000 10,000	2,300 10,000	5,000 10,000
					10,000
Total Distribution O & M	5,098,801	4,995,256	5,701,600	5,046,235	5,429,710
RANSMISSION OPERATIONS & MAINTENANCE	204 222	000 404	074 700	0.40.000	242.000
Salaries and Wages	204,320	233,401	274,700	249,200	246,900
Fringe Benefits Substation	2,802 35 198	2,188 45 225	4,500 50,000	4,100	4,100 50,000
Substation Overhead Lines	35,198 36,730	45,225 39,639	50,000 40,500	40,000 32,000	50,000 40,500
Tree Trimming	36,730	39,639	85,800	60,000	25,000
Load and Dispatching	11,054	- 11,145	11,100	11,100	11,100
MISO Transmission	29,218	25,742	25,000	26,000	25,000
Professional and Contractual	23,210	52,913	40,000	40,000	25,000
Vehicle Rentals	2,095	977	2,700	2,000	2,000
Miscellaneous-MPPA Transmission Project Inventory Adjustments	69,229	90,293	90,000	85,000 (22,000)	93,000
Total Transmission O & M	390,646	501,523	624,300	527,400	522,600
-	390,040	301,323	024,300	321,400	322,000
Solarias and Warra	200 047	266 842	500 000	400 700	E22 000
Salaries and Wages	208,847	266,812	500,900	499,700	532,000
Fringe Benefits Office Supplies	163,943 5,573	126,049 4,184	216,000 5,500	173,400 7,000	176,100 10,500
Operations Supplies	20	4,104	1,600	1,600	1,600
Communications	555	_	2,500	1,000	1,000
Uniforms	1,843	242	4,000	1,000	4,000
Professional and Contractual	59,405	80,253	76,320	71,200	148,000
Information Technology	7,914	· -	· -		· •
Postage	55,121	74,152	77,000	84,000	87,000
Uncollectable Accounts	1,949	(22,712)	10,000	10,000	10,000
Collection Costs	272	233	10,000	10,000	10,000
AMI Fiber Connection	23,801	23,100	23,100	25,000	25,600
Transportation	2,001	177	2,500	2,000	2,000
Professional Development	1,350	8,114	30,000	20,250	24,700
Printing and Publishing	1,314	1,148	5,000	4,500	5,000
Vehicle Rentals Miscellaneous	8,979 46,116	1,082 110,337	166,000	- 166,000	200,000
Total Customer Accounting	589,003	673,171	1,130,420	1,075,650	1,236,500
CONSEDVATION & DUDI IC SEDVICES					
CONSERVATION & PUBLIC SERVICES Salaries and Wages	193,032	279,490	340,800	330,400	430,700
Fringe Benefits	100,800	132,382	169,300	132,800	430,700 171,400
Office Supplies	948	780	2,500	2,500	3,500
Communications	536	129	1,500	1,500	1,500
Professional and Contractual	73,802	50,253	155,000	126,070	117,900
Public Service & Communications	21,063	12,768	65,300	54,500	107,700
Community Services	14,662	17,226	55,000	37,300	40,000
Community Investment Fund	99,493	51,100	148,900	148,900	100,000
Transportation	322	311	1,700	1,000	1,000
Professional Development	570	6,682	13,750	13,000	18,250
Vehicle Rentals	4,138	1,815	3,300	3,300	3,300
Energy Waste Reduction Program	90,652	-	-	-	
Decarbonization Plan	-	127,094	300,000	200,000	720,000
Voluntary Green Program	80,500	-	80,000	-	-
Printing and Publishing	221	726 2.419	4,000	3,000	3,000
Miscellaneous  Total Conservation & Public Services	2,025 682,764	2,419 683,175	3,000 1,344,050	1,000 1,055,270	3,000 1,721,250
·	002,704	003,173	1,344,000	1,000,270	1,121,230
NFORMATION SYSTEMS Salaries and Wages	162,160	198,403	468,000	336,100	512,700
	102,100	.00,700	400,000	555,100	312,700

## City of Traverse City, Michigan TRAVERSE CITY LIGHT & POWER Budgeted Revenues and Expenses

	FY 22/23	FY 23/24	FY 24/25	FY 24/25	FY25/26
	Actual	Actual	Budget	Projected	Recommended
Fringe Benefits	116,968	145,620	284,300	200,900	275,100
Office Supplies	9	410	1,000	1,000	1,500
Operation Supplies	16,555	12,358	5,000	3,200	5,000
Communications	14,784	9,015	45,400	45,400	45,400
Software	157,995	193,537	634,000	620,000	765,503
Hardware	22,430	54,757	248,200	105,200	65,000
Uniforms	925	(13)	1,000	500	1,000
Professional and Contractual Professional Development	7,000 6,442	25,166 7,421	85,000 26,500	81,000 19,000	85,000 26,500
Printing and Publishing	0,442	139	20,500	550	20,500
Miscellaneous	172	823	500	400	500
Total Information Systems	505,440	647,636	1,798,900	1,413,250	1,783,203
ADMINISTRATIVE AND GENERAL					
Salaries and Wages	640,191	691,826	733,600	743,900	880,550
Fringe Benefits	401,214	355,545	372,200	320,400	369,639
Office Supplies	6,405	3,043	6,500	5,000	7,500
Communications	5,323	4,894	8,000	4,800	8,000
Fees and Per Diem	78,690	77,883	81,000	81,000	81,000
Board Related Expenses	2,213	4,602	20,200	15,000	20,200
Professional & Contractual	94,362	232,260	139,300	100,350	90,000
Legal Services	53,812	28,849	60,000	40,000	60,000
Employee Recognition	11,315	10,653	12,400	12,400	13,400
Transportation	447	1,185	4,000	1,000	1,500
Professional Development	20,648	60,697	84,550	91,407	97,890
Membership Dues and Subscriptions		· · · · ·		2,000	2,000
Printing & Publishing	7,198	10,569	15,730	23,616	29,650
Miscellaneous	4,100	4,156	5,200	4,500	5,200
Insurance and Bonds	95,904	90,063	120,750	120,000	126,000
City Fee	2,003,794 3,332,863	1,949,721	2,000,000 3,961,000	2,125,000	2,338,000
Depreciation Expense Amortization Expense	83,800	3,449,830 143,893	120,200	3,600,000 150,000	3,961,000 150,000
Total Administrative and General	6,842,279	7,119,669	7,744,630	7,440,373	8,241,529
Total Operating Expenses	40,646,375	36,596,754	42,063,240	42,547,716	46,626,892
Operating Income (Loss)	(546,552)	2,394,310	(2,268,040)	(756,216)	(765,392
NON OPERATING REVENUES/(EXPENSES)					
Federal Grants	20,865	472,149	800,000	414,337	73,500
State Grants	4,982	104,628	-	87,000	
Local Grants	-	-	-	-	200,000
Rents and Royalties	67,948	29,731	37,000	15,630	14,775
Pole Rentals	21,833	22,343	24,050	25,000	24,000
Lease Revenue	42,859	71,897	357,400	64,500	406,500
Smart Grid - USDA	•	-	313,708	·	331,500
Operating Leases			43,696	64,500	65,900
Reimbursements	464,197	278,615	137,500	242,000	123,800
Interest & Dividend Earnings	107,498	117,211	175,000	100,000	181,000
Change in Fair Value Interest Expense	(283,810) (42,558)	265,640 (66,255)	(381,000)	(61,500)	(397,600
Operating Leases	(5,168)	(4,728)	(3,330)	(3,300)	(2,400
Subscription Liability	(37,390)	(61,526)	(58,166)	(58,200)	(54,600
Interfund Loan - Economic Development	-	(01,020)	(5,800)	-	
Smart Grid - USDA Debt Issuance Costs	•	(40 200)	(313,708)	(460,000)	(331,500
Gain/(Loss) on Sale of Fixed Assets	(57,067)	(18,200) (48,399)	580,000	(160,000) (75,000)	580,000
Total Non Operating Revenue/(Expenses)	346,747	1,229,361	1,729,950	651,967	1,205,975
Income before special items	(199,805)	3,623,671	(538,090)	(104,249)	440,583
SPECIAL ITEM		_		(246,960)	

# Traverse City Light & Power Fiber Optics Fund Budgeted Revenues and Expenses

	FY 22/23 Actual	FY 23/24 Actual	FY 24/25 Budget	FY 24/25 Projected	FY 25/26 Recommended
OPERATING REVENUES					
Dark Fiber System					
Charges for services	\$ 405,142	\$ 430,266	\$ 438,000	\$ 457,000	\$ 472,000
Merchandising and Jobbing	3,976	926	-	10,000	10,000
Lit Fiber System					
Residential	448,534	506,013	711,700	564,970	773,200
Commercial	186,956	233,329	303,300	216,780	285,300
Enterprise	5,029	-	=	37,000	37,000
VoIP	25,030	26,837	32,000	29,600	35,100
Forfeited Discounts	276 30	624	5,000	1,000	2,000
Miscellaneous Revenues Subtotal Lit Fiber System	665,855	65,457 832,260	1,052,000	849,350	1,132,600
WIFI Operations and Maintenance	,	,	, ,	,	
Charges for Services	42,600	44,500	-	-	
Total Operating Revenues	1 117 572	1,307,952	1,490,000	1 216 250	1 614 600
Total Operating Revenues	1,117,573	1,307,952	1,490,000	1,316,350	1,614,600
OPERATING EXPENSES					
Dark and Lit Fiber System					
Salaries and wages	220,386	181,082	313,600	256,000	384,600
Fringe benefits	267,884	141,955	229,600	133,500	223,200
Office Supplies Operation Supplies	2,738 31,910	774	5,000 50,000	3,500	5,00
Communications	1,620	4,607 2,105	2,500	5,000 1,500	5,00 1,50
Hardware and software	1,020	2,105 87	500	33,000	56,00
Meal payments	40	140	500	400	50,00 40
Tools	1,410	319	25,000	3,000	3,00
Uniforms	2,700	3,261	6,600	6,000	6,60
Professional services	123,650	165,776	518,000	518,000	348,00
VOIP Services	30,000	38,244	40,000	40,000	40,00
NOC Services	40,000	56,743	150,000	150,000	78,00
Marketing	53,650	32,439	168,000	168,000	100,00
NRTC (Helpdesk)	-	27,000	75,000	75,000	
MERIT	-	-	25,000	25,000	30,00
Staff Augmentation	-	-	50,000	50,000	75,00
Other	-	11,350	10,000	10,000	25,00
Legal services	3,530	799	25,000	10,000	25,00
Transportation	4,117	3,538	6,000	2,800	3,30
Professional development	7,836	7,114	41,500	32,000	39,50
Printing and publishing	390	-	1,000	800	80,00
Vehicle rental	(12,690)	(6,462)	14,600	10,000	15,20
Building rental costs	21,000	17,500	19,400	25,000	35,00
Pole attachment fees	15,530	15,994	15,600	15,600	35,60
Repairs and maintenance Miscellaneous	7,160	6,811 319	20,000	300 5,000	45,00 5,00
Subtotal Dark and Lit Fiber System	699,211	545,719	1,293,900	1,061,400	1,316,900
WIFI Operations and Maintenance					
WIFI operations and maintenance	35,965	39,389			
Customer Accounting					
Salaries and wages	5,012	18,278	40,900	26,700	27,70
Fringe benefits	1,874	9,900	17,200	9,000	9,30
Office supplies	22	374	4,000	3,000	4,00
Communications	7	12	-	-	,
Professional services	4,784	10,200	20,000	10,000	20,00
Uncollectable accounts	=	-	10,000	1,000	10,00
Professional development	-	-	=	500	1,95
Printing and publishing	8	6	=	500	50
Miscellaneous (bank fees and credit card fees)	7,515	15,869	37,000	28,800	46,00
<b>Subtotal Customer Accounting</b>	19,222	54,639	129,100	79,500	119,45
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### Traverse City Light & Power Fiber Optics Fund Budgeted Revenues and Expenses

	FY 22/23 Actual	FY 23/24 Actual	FY 24/25 Budget	FY 24/25 Projected	FY 25/26 Recommended
Other Expenses					
Insurance	1,497	5,070	8,300	7,500	9,500
City fee	55,879	62,396	74,500	66,000	81,000
Depreciation/amortization expense	356,535	374,467	375,000	375,000	480,000
<b>Subtotal Other Expenses</b>	413,911	441,933	457,800	448,500	570,500
<b>Total operating expenses</b>	1,168,309	1,081,680	1,880,800	1,589,400	2,006,850
Operating income (loss)	(50,736)	226,272	(390,800)	(273,050)	(392,250)
Non-operating revenues (expenses)					
Federal grant	2,293	-	-	-	-
Reimbursements	85,407	52,136	86,000	107,000	91,000
Interest expense					
Smart Grid Lease	-	-	(313,710)	-	(340,600)
Interfund Loan	(14,453)	(10,117)		(6,800)	(4,000)
Total non operating revenues (expense)	73,247	42,019	(227,710)	100,200	(253,600)
Income (Loss) before special item	22,511	268,291	(618,510)	(172,850)	(645,850)
Special item				246,960	
Change in net position	\$ 22,511	\$ 268,291	\$ (618,510)	\$ 74,110	\$ (645,850)