
City of Traverse City

Office of the City Manager

GOVERNMENTAL CENTER
400 Boardman Avenue
Traverse City, MI 49684
(231) 922-4440
(231) 922-4476 fax
tcmanage@traversecitymi.gov



June 19, 2026

Bidder:

The City of Traverse City will receive sealed bids in the Office of the City Manager, second floor, Governmental Center, 400 Boardman Avenue, Traverse City, Michigan, 49684, until **Wednesday, July 8, 2026 at 2 p.m.** for the following:

**Approximately 7,400 gallons (38 tons) of 23% Hydrofluorosilicic Acid
for the Water Treatment Plant (specifications attached)**

If the specifications are obtained from the City's website link at: [City of Traverse City Bids](#), it is the sole responsibility of the Bidder to check the website for updates and addenda prior to the bid being submitted. Bidder may also sign up to receive notifications when bids are posted by sending an e-mail requesting same to tcmanage@traversecitymi.gov.

The City of Traverse City reserves the right to accept or reject any or all bids, waive irregularities, and to accept the bids either on an entire or individual basis that is in the best interest of the City. The City accepts no responsibility for any expense incurred by the Bidder in the preparation and presentation of a bid. Such expenses shall be borne exclusively by the Bidder. Only the successful Bidder will be notified.

You must indicate on the outside of the sealed envelope that the bid is for the **"Hydrofluorosilicic Acid Bid."**

You must submit TWO (2) SEALED COPIES of the bid to the City Manager's Office prior to the above-indicated time and date or the bid will not be accepted. **Alternatively, E-Mailed bids will be accepted. Please indicate in the subject line of your e-mail that you are submitting a "Sealed Bid" together with the project description, "Hydrofluorosilicic Acid Bid" and submit your e-mailed bid to tcmanage@traversecitymi.gov before Wednesday, July 8, 2026 at 2:00 p.m.**

Please note that if you have previously submitted an informal quote, you will still need to submit a sealed bid prior to the date and time specified above in order to be considered. Please ensure that all requirements listed in the specifications are met. If you have any questions, please contact Jacqueline Johnson, Water Plant Superintendent, at (231) 922-4920 before the bid is submitted.

PLEASE SUBMIT BID TO: Ariane Sarasin, Executive Coordinator
400 Boardman Avenue, 2nd floor
Traverse City, MI 49684
tcmanage@traversecitymi.gov

SPECIFICATIONS

ITEM: HYDROFLUOROSILICIC ACID – APPROXIMATELY 7,400 GALLONS
(38 TONS) OF 23% HYDROFLUOROSILICIC ACID

Price of delivered acid shall show actual percent available and adjusted by the following formula:

$$\frac{\text{Price/ton} \times \text{Actual \% acid}}{23\%}$$

The price quote is to include the price of the acid **delivered** to the Water Treatment Plant F.O.B., at 2010 Eastern Avenue, Traverse City, MI. Because of limited storage capacity, the Water Plant will only accept shipments of 3,700 gallon maximum loads. Shipments of 3,700 gallons are to be made as required and as released by the Water Treatment Plant. The acid must be delivered by a tank truck, bulk shipment and capable of being pumped up to bulk storage tanks on the second floor of the Water Treatment Plant. **A valid Certificate of Analysis shall be provided for each respective truckload of chemical delivered.** The timeframe for delivery will be July 1, 2026 - June 30, 2027. **Please be advised that 7,400 gallons is an estimate of the product that will be needed for the year. An additional shipment of 3,700 gallons may be required as determined by the Water Treatment Plant Superintendent.**

Proposal to state terms.

BIDDERS ARE TO INCLUDE WITH THEIR BIDS CURRENT SAFETY DATA SHEETS, A CERTIFICATE OF ANALYSIS AND AN AFFIDAVIT OF COMPLIANCE ATTESTING THE SUPPLIED CHEMICAL COMPLIES WITH NSF/ANSI STANDARD 60 CERTIFIED FOR USE IN POTABLE WATER.

Questions are to be directed to Jacqueline Johnson, Water Plant Superintendent, (231) 922-4920 ext.5.

Bidder - Please complete and return

BID SUMMARY

**TITLE: APPROXIMATELY 7,400 GALLONS (38 TONS) OF 23%
HYDROFLUOROSILICIC ACID**

DUE DATE: Wednesday, July 8, 2026 @ 2:00 p.m.

Having carefully examined the attached specifications and any other applicable information, the undersigned proposes to furnish all items necessary for and reasonably incidental to the proper completion of this bid. Bidder submits this bid and agrees to meet or exceed all requirements and specifications unless otherwise indicated in writing and attached hereto.

Bidder certifies that as of the date of this bid the Company or he/she is not in arrears to the City of Traverse City for debt or contract and is in no way a defaulter as provided in Section 152, Chapter XVI of the Charter of the City of Traverse City.

Bidder understands and agrees, if selected as the successful Bidder, to accept the City's standard Purchase Order / Service Order / Contract, the terms of which are not negotiable, and to provide proof of the required insurance.

Bidder submits this bid and agrees to meet or exceed all the City of Traverse City's requirements and specifications unless otherwise indicated in writing and attached hereto. Bidder shall comply with all applicable federal, state, local and building codes, laws, rules and regulations and obtain any required permits for this work.

The Bidder certifies that it is in compliance with the City's Nondiscrimination Policy as set forth in Administrative Order No. 47 and Chapter 605 of the City's Codified Ordinances.

The Bidder certifies that none of the following circumstances have occurred with respect to the Bidder, an officer of the Bidder, or an owner of a 25% or more share in the Bidder's business, within 3 years prior to the bid:

- (a) conviction of a criminal offense incident to the application for or performance of a contract;
- (b) conviction of embezzlement, theft, forgery, bribery, falsification or destruction of records, receiving stolen property, or any other offense which currently, seriously and directly reflects on the Bidder's business integrity;
- (c) conviction under state or federal antitrust statutes;
- (d) attempting to influence a public employee to breach ethical conduct standards; or

(e) conviction of a criminal offense or other violation of other state, local, or federal law, as determined by a court of competent jurisdiction or an administrative proceeding, which in the opinion of the City indicates that the bidder is unable to perform responsibility or which reflects a lack of integrity that could negatively impact or reflect upon the City of Traverse City, including but not limited to, any of the following offenses or violations of:

- i. The Natural Resources and Environmental Protection Act.
- ii. A persistent and knowing violation of the Michigan Consumer Protection Act.
- iii. Willful or persistent violations of the Michigan Occupational Health and Safety Act.
- iv. A violation of federal, local, or state civil rights, equal rights, or non-discrimination laws, rules, or regulations.
- v. Repeated or flagrant violations of laws related to the payment of wages and fringe benefits.

(f) the loss of a license or the right to do business or practice a profession, the loss or suspension of which indicates dishonesty, a lack of integrity, or a failure or refusal to perform in accordance with the ethical standards of the business or profession in question.

Bidder understands that the City reserves the right to accept any or all bids in whole or part and to waive irregularities in any bid in the best interest of the City. The bid will be evaluated and awarded on the basis of the best value to the City. The criteria used by the City may include, but will not be limited to: ability, qualifications, timeframe, experience, price, type and amount of equipment, accessories, options, insurance, permits, licenses, other pertinent factors and overall capability to meet the needs of the City. The City is sales tax exempt – Government.

Term/Service Order. The bid shall be for a period of one year, with an option of renewal for two additional years, in one-year increments, if the price remains the same and the service remains satisfactory as determined by the City. The City has the right to terminate the contract at any time the bidder does not perform the duties as specified. The successful bidder shall accept a service order from the City to perform this work.

Bidder agrees that the bid may not be withdrawn for a period of sixty (60) days from the actual date of the opening of the bid.

Item Name: _____

Cost: \$ _____ (Per Liquid Pound including All delivery charges)

Delivery Lead Time: _____

Other Terms: _____

Bidder: Important! Attach Safety Data Sheets and Affidavit mentioned in the specifications.

Submitted by:

Signature

Company Name

Name and Title (Print)

Company Address

Phone

Fax

City, State, Zip

Sole proprietorship/partnership/corporation

If corporation, state of corporation

REFERENCES: (include name of organization, contact person, and daytime phone number).

1. _____

Contact Person: _____ Telephone: _____

2. _____

Contact Person: _____ Telephone: _____

3. _____

Contact Person: _____ Telephone: _____

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VENDOR _____ **S.O.** _____ **DATE** _____

If you will be providing services to the City of Traverse City, this is to notify you that all Vendors must provide a current certificate of insurance from a company licensed to business in the State of Michigan to the City Manager's Office with the amounts of liability as indicated below prior to services being rendered. If Vendor will be rendering services to the City throughout the year, the City may use the same certificate of insurance that Vendor provides (as long as it remains current) for each service order issued. The Vendor agrees not to change and agrees to maintain such insurance throughout the period of performance of this service order. Vendor will upon acceptance of this service order provide a certificate of insurance to the City Manager's Office. The policy shall contain endorsements stating that at least a 10-day notice will be given to the City prior to termination or any change in the policy. Should any required insurance be cancelled, materially reduced or expire, all activities under this service order shall immediately cease until substitute insurance in compliance with all requirements hereof has been procured and evidence thereto presented to the City. Please fax or mail the original ASAP.

X **Contractor's Commercial General Liability Insurance:** The Vendor shall acquire and maintain during the life of this service order, commercial general liability insurance coverage in the amount of \$1,000,000 minimum per occurrence for all claims arising out of the Vendor's work, including products liability.

X **The City of Traverse City shall be named as additional insured for all claims arising out of the Vendor's work.**

AUTO LIABILITY (IF FOB DESTINATION)

X **Automobile Liability Insurance:** The Vendor shall procure and maintain during the life of this service order, automobile liability insurance, including applicable "no-fault" coverage, combined single limit bodily injury and property damage and shall include all owned vehicles, all non-owned vehicles and all hired vehicles if a motor vehicle is used to provide services or products.

X **Workers Compensation Insurance:** The Vendor shall procure and maintain during the life of this service order, workers compensation insurance, including employers' liability coverage in accordance with all applicable statutes of the State of Michigan. If a sole proprietor, a sole proprietor waiver must be executed and notarized.