

# BID TABULATION

City of Traverse City / Manager's Office

**PROJECT: Insurance Broker Representative for  
Employee Wellness and Health Insurance Benefits Management**

**Due: Thursday, February 1, 2024 @ 2:00 p.m.**

**Staff Present: Kristine Bosley**

**Staff Present: Kim Sheridan**

	<b>VENDOR</b>	<b>TOTAL</b>	<b>REMARKS</b>
<b>1</b>	<b>Lerner Csernai Fath</b>	<b>Commission Flat Rate</b>	<b>Or \$8,000 per month</b>
<b>2</b>	<b>Michigan Planners</b>	<b>Commission Based</b>	<b>Fees for Additional Services</b>
<b>3</b>	<b>Advantage Benefits Group</b>	<b>Commission Based</b>	<b>Fees for Additional Services</b>
<b>4</b>	<b>National Insurance Services</b>	<b>Flat Fee, Broker Commission or Combination</b>	
<b>5</b>	<b>HUB</b>	<b>Commission Based</b>	
<b>6</b>	<b>Gallagher</b>	<b>Flat Fee, Broker Commission or Combination</b>	
<b>7</b>	<b>Brown &amp; Brown</b>	<b>Flat Fee, Broker Commission or Combination</b>	
<b>8</b>	<b>Manquen Vance</b>	<b>Commission Based</b>	
<b>9</b>	<b>Acrisure (44 North)</b>	<b>Commission Based</b>	